

# Corporate Presentation Q3 2025

**JACKPOT!**  
digital

**"I'm all in with Jackpot Blitz® and  
you should be too."**

**Jimmy Johnson**  
Pro Football Hall of Fame Coach

**Revolutionizing  
Casino  
Gaming**





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# About Jackpot Digital



## Jackpot Digital

A positive disruptor in the casino business, Jackpot Digital is a leading manufacturer of dealerless multi player electronic poker tables for land-based casinos and cruise lines.

## Flagship Product

Our flagship product, Jackpot Blitz®, brings the social benefits of multiplayer poker into the digital era.

The 75-inch, 4k touchscreen creates a stunning player experience, controls costs, and improves the bottom line for casinos.







## Projected Market Growth of ETGs

The global Electronic Table Games (ETG) market was valued at USD 3.7 billion in 2023 and is projected to reach USD 7.5 billion by 2032, growing at a CAGR of 8.18% from 2024 to 2032. Market Research.

- COVID-19 lockdowns caused a shortage of workers, increasing demand for table games that don't require face-to-face interaction
- ETGs operate with zero errors, ensuring fair and reliable gameplay.
- Casinos can track player value in real-time with ETGs for better customer insights
- ETGs offer lower table minimums, enabling more players to participate.
- Continued growth of ETGs is driven by technological advancements and AI integration
- ETGs attract younger, tech-savvy customers seeking affordable gaming without dealer intimidation
- Rising labor costs accelerate the adoption and growth of ETGs.
- ETGs use advanced software and surveillance to reduce cheating and ensure game integrity
- By automating dealer tasks, ETGs reduce staffing needs and cut labor expenses
- ETGs provide real-time analytics on player behavior and game performance, helping casinos optimize operations and marketing



# Reputable and Growing Client List

Jackpot Blitz® is a proven solution

**JACKPOT!**  
digital





## Our Product

Jackpot Blitz's stunning 75" 4K ultra-sensitive touchscreen brings the playing surface to life with card-bending and chip-jingling technology, creating an exciting card playing experience at a lower cost than live dealt poker.



Watch two-time Super Bowl winning Pro Football Hall of Fame coach, Jimmy Johnson, introduce the stunning new Jackpot Blitz® table.



# The Problem We Solve

## The Poker Problem

- Traditional poker is expensive, labor-intensive, and low-margin
- Escalating dealer salaries and staffing headaches
- Retaining talented dealers is often time-consuming and difficult
- Slow gameplay can limit revenues and profit
- Many poker rooms have closed or have limited hours
- Casinos have demand but prohibitive economics



## The Solution

- Jackpot Blitz® increases poker revenues, decreases costs, and creates a stunning player experience
- Jackpot Blitz® enables casinos offer poker with viable economics





## Existing market:

- The traditional poker player

## Underserved market:

- The traditional poker player
- The younger tech savvy player
- The online player
- The casual player
- The beginner
- The tournament only player
- The exotic poker games player

## Solution: Jackpot Blitz<sup>®</sup>

Card room operators won't leave dollars on the table. They can serve the entire poker market without any additional operational costs or HR expenses.



# Jackpot Blitz®: Benefits of “The Friendly Table”

## Operator:

- Faster gameplay
- Higher revenue
- Lower costs
- Minimize management and HR headaches
- Minimize risk of money laundering, tampering, theft
- Run tournaments 24/7

## Player:

- "The Friendly Table"
- No conflict from dealer mistakes
- More exciting and engaging player experience
- More hands per hour
- No tipping the dealer
- Earn player rewards for game play
- Ideal for pot limit & exotic games
- Intuitive, easy to learn game play





# Pathway to 1,100 tables

## Major Customers

Loto-Québec	80 Tables
Pechanga Resort Casino	40 Tables
PENN Entertainment	80 Tables
Royal Caribbean Cruise Line	40 Tables

## Jurisdictions

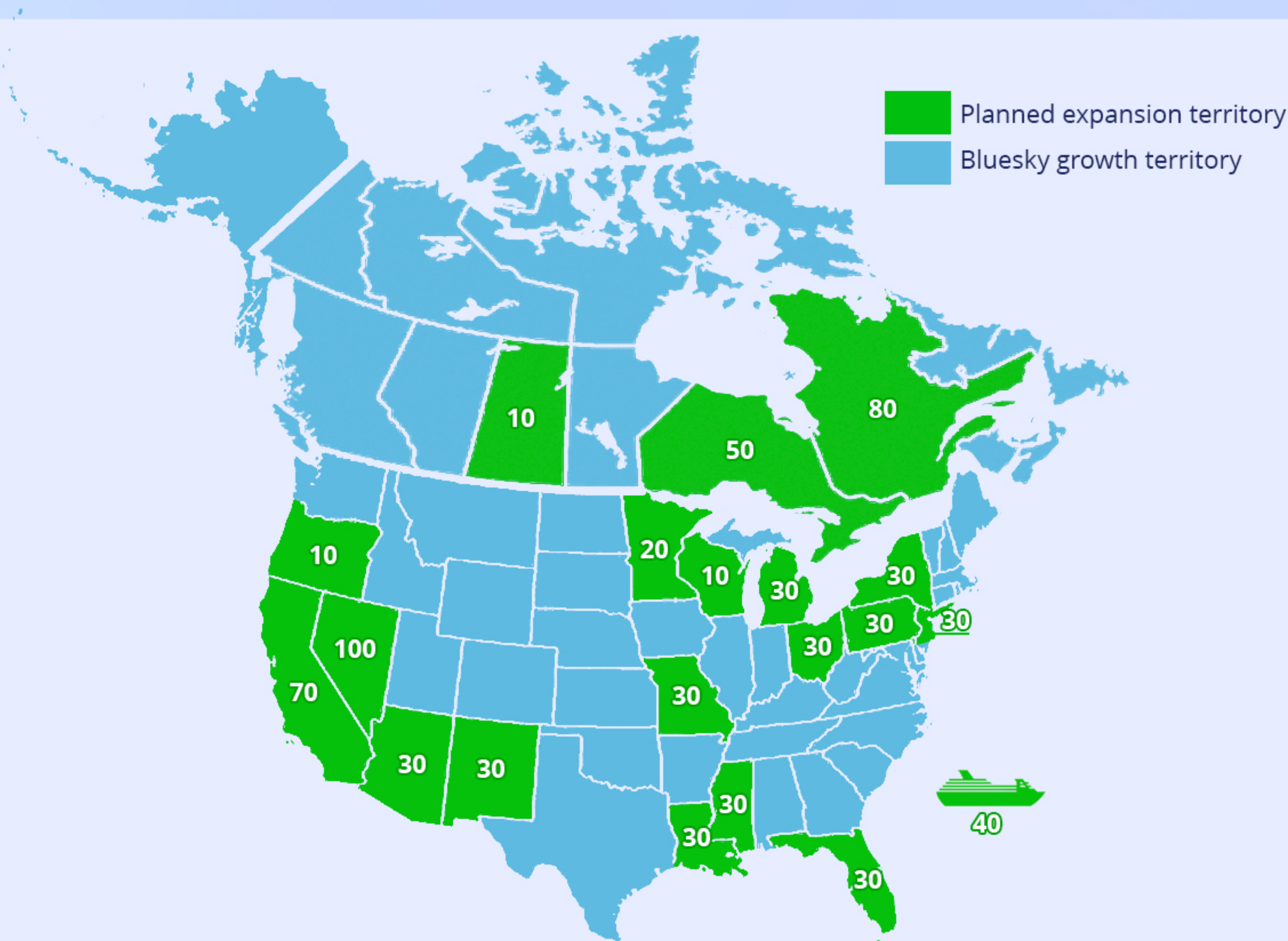
Florida	30 Tables
Louisiana	30 Tables
Michigan	30 Tables
Mississippi	30 Tables
Missouri	30 Tables
New Jersey	30 Tables
New Mexico	30 Tables
New York	30 Tables
Nevada	100 Tables
Ohio	30 Tables
Ontario	50 Tables
Pennsylvania	30 Tables
Saskatchewan	10 Tables

## World

Asia	100 Tables
Europe	100 Tables
International	100 Tables
U.S. Tribal Casinos	100 Tables

1,100 Tables

This represents potential orders





# Licensing Status

## **Licensing Received, Not Yet Operational**

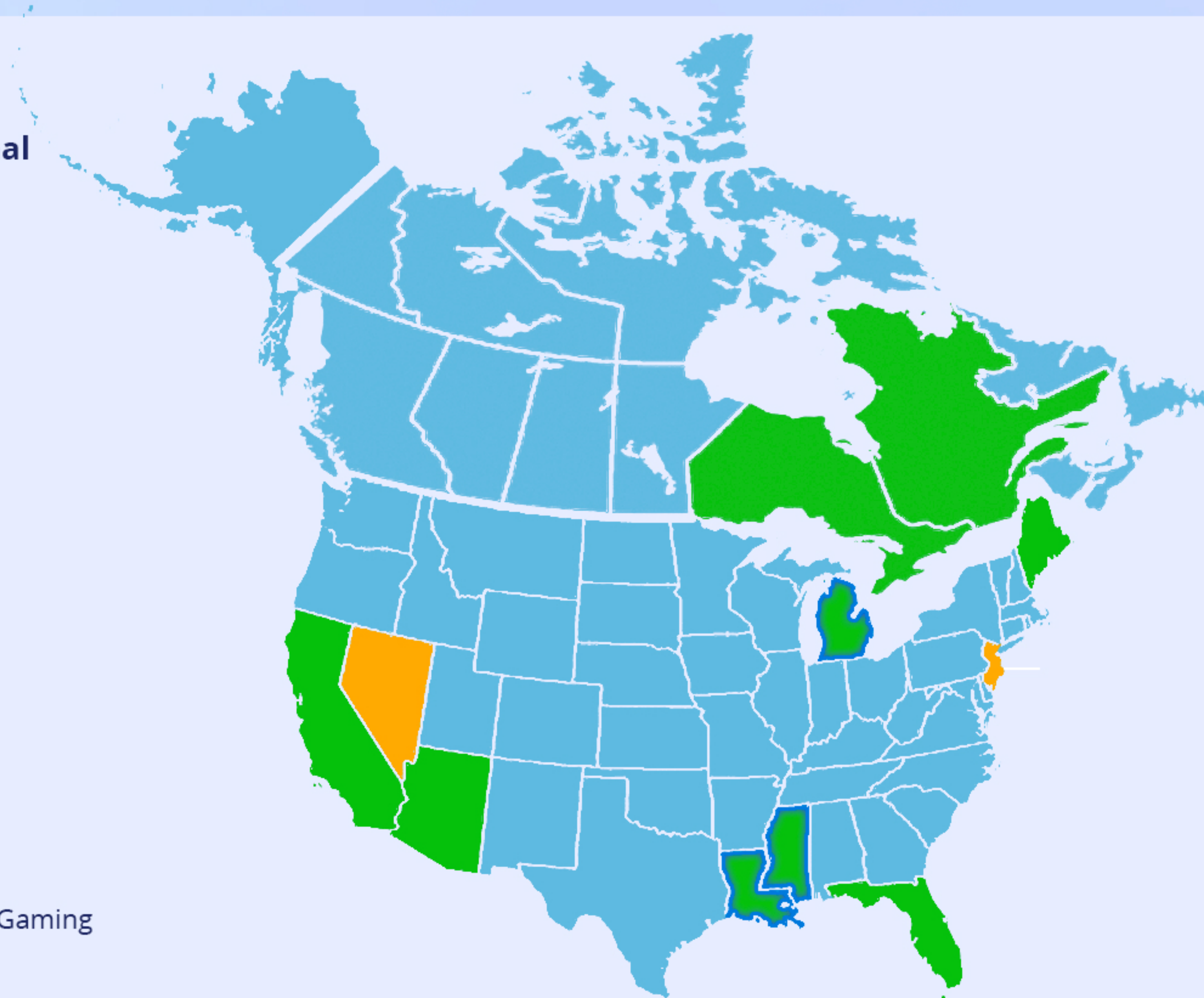
Florida (Seminole Hard Rock Tribal)  
Loto-Québec\*  
Maine  
Ontario  
Pechanga  
Seneca

## **Awaiting Approval**

Louisiana  
Michigan  
Mississippi

## **In Progress**

Nevada  
New Jersey



\*Licensing through our distribution partner, R2 Gaming



# EBITDA: Table Deployments

Cruise Ship Tables	44	84	84	84	84	84
Land-Based Tables	56	116	216	316	416	1016
<b>Table Subtotal</b>	<b>100</b>	<b>200</b>	<b>300</b>	<b>400</b>	<b>500</b>	<b>1100</b>
Cruise Ship Revenue	\$1,425,600	\$2,721,600	\$2,721,600	\$2,721,600	\$2,721,600	\$2,721,600
Land-Based Revenue	\$2,217,600	\$4,593,600	\$8,553,600	\$12,513,600	\$16,473,600	\$40,233,600
Total Revenue	\$3,643,200	\$7,315,200	\$11,275,200	\$15,235,200	\$19,195,200	\$42,955,200
Expenses	\$3,600,000	\$4,320,000	\$5,184,000	\$6,220,800	\$7,464,960	\$8,957,952
<b>Operating Cash Flow</b>	<b>\$43,200</b>	<b>\$2,995,200</b>	<b>\$6,091,200</b>	<b>\$9,014,400</b>	<b>\$11,730,240</b>	<b>\$33,997,248</b>

Monthly Revenue: Cruise Ship \$2,700  
Land-Based \$3,300

Revenues are in U.S. dollars and are based partially on historical table performance and future projections





## The Jackpot Blitz® Competitive Edge

- Sit 'N 'Go Tournaments
- Multitable Collapsible Tournaments
- Satellite Tournaments

Casinos and card rooms can run non-stop tournaments without any of the associated HR expenses and headaches.

A Jackpot Blitz® "zero operational risk tournament room" attracts bigger crowds, operates independently, is instantly profitable, and easily scalable.



# Side Bets and Mini Games: Monetize Downtime

Jackpot Blitz® gives poker players more action with poker side bets and house-banked mini-games, while Jackpot Blitz® maximizes action, entertainment, and revenue.





## Expansion into regulated land-based casinos

- Originally launched on cruise ships
- Now certified for land based casinos
- Launched in 2024
- Acceleration in 2025

## Cruise Ship Clients

- Monopoly on poker machines on cruise ships
- Well positioned for growth with new customers

## Launch of New Games

- Casinos looking to grow their ETG footprint with new, innovative content
- Jackpot Digital builds specialized, popular regional games
- Growth opportunities in North America, Asia and worldwide





# Casino Operator Testimonial

*"Like many regional casinos, our three-table poker room couldn't reopen after Covid due to staffing shortages. Seeking a solution, we discovered Jackpot Blitz from Jackpot Digital... We are very pleased with our decision to partner with Jackpot Digital."*

Rick Ray, Director of Gaming Operations  
Three Rivers Casino Resort - January 2025





# Company Highlights:

## Leadership

- Jackpot is the global leader in dealerless multiplayer electronic poker tables
- No direct competition

## Reputable & Growing Client List

- Loto-Québec
- Carnival Cruise Lines
- PENN Entertainment Inc
- Multiple US tribal casinos
- Princess Cruises
- Royal Caribbean Cruise Line

## Land-Based Expansion

- Land-based certifications unlock total addressable market

## Disruptive Technology

- More player action, faster, error free
- Reduced costs and more hands per hour improves profitability

## Recurring Revenue

- Monthly revenue share with casinos



# About Jackpot Digital



**Shares Issued & Outstanding: 256,665,256**

## Management and Board of Directors

**Jake H. Kalpakian**

President, Chief Executive Officer and Director

**Neil Spellman**

Chief Financial Officer and Director

**Alan Artunian**

Director

**Gregory T. McFarlane**

Director





### Vendor/Manufacturer Licenses

- Alcohol and Gaming Commission (Ontario)
- Berry Creek Tribal Gaming Commission (California)
- Blackfeet Tribal Gaming Commission (Montana)
- Chickasaw Nation Office of The Gaming Commissioner (Oklahoma)
- Confederated Salish & Kootenai Tribes Tribal Gaming Commission (Montana)
- Confederated Tribes Gaming Commission (Oregon)
- Coyote Valley Gaming Commission (California)
- Department of Public Safety - Gaming, Liquor & Security - Licensing Branch (New Brunswick)
- Jackson Rancheria Tribal Gaming Agency (California)
- Lac Vieux Desert Band of Lake Superior Chippewa Indians (Michigan)
- Little Traverse Bay Bands of Odawa Indians Gaming Regulatory Commission (Michigan)
- Louisiana State Police Indian Gaming Unit
- Maine Gambling Control Board
- Mille Lac Band Gaming Regulatory Authority (Minnesota)
- Pauma Gaming Commission (California)
- Pechanga Gaming Commission (California)
- Picayune Rancheria of The Chukchansi Indians Tribal Gaming Commission (California)
- Prairie Island Gaming Commission (Minnesota)
- Pueblo of Isleta Gaming Regulatory Authority (New Mexico)
- Santa Ynez Tribal Gaming Agency - Chumash (California)
- Saskatchewan Liquor and Gaming Authority
- Seminole Gaming (Florida)
- Skokomish Tribal Gaming Commission (Washington)
- State of California - Dept. of Justice - Bureau of Gambling Control (California)
- State of Montana - Dept. of Justice - Gambling Control Division (Montana)
- Tunica-Biloxi Tribal Gaming Commission (Louisiana)
- U.S. Department of Justice - Office of Enforcement Operations Criminal Division (Washington)
- U.S. Virgin Islands Casino Control Commission (Virgin Islands)
- Ysleta Del Sur Pueblo Gaming Commission (Texas)

### Vendor/Manufacturer Licenses - In Progress:

- Louisiana Gaming Control Board
- Michigan Gaming Control Board
- Mississippi Gaming Commission
- Nevada State Gaming Control Board

### Jackpot Bitz® GLI Certifications:

- GLI-12: Progressive Bonuses
- GLI-13: On-Line Monitoring & Control Systems
- GLI-16: Cashless Systems
- GLI-21: Client-Server Systems
- GLI-24: Electronic Table Game Systems
- NIGC: Class II Certification





**Investor Relations: Mathieu McDonald**  
**mat@jackpotdigital.com**  
Suite 575, 510 Burrard St.  
Vancouver, British Columbia, V6C 3A8  
Canada  
**+ 1 (604) 681-0204**  
**info@jackpotdigital.com**